

## **DO YOU WANT A \$29,250 PER YEAR INCOME?**

### **3 Classes Per Week**

9—12 Hours Per Week

\$150 Class x 3 Classes =	\$450 Weekly Sales
\$450 x 50 Weeks =	\$22,500 Annual Retail Sales
300 New Basic Customers	
300 Reorders x \$120 Per Year =	\$36,000 Annual Reorders
	\$58,500 Total Annual Sales =
	<b>\$29,250 Profit</b>

### **2 Classes Per Week**

6—8 Hours Per Week

\$150 Class x 2 Classes =	\$300 Weekly Sales
\$300 x 50 Weeks =	\$15,000 Annual Retail Sales
200 New Basic Customers	
200 Reorders x \$120 Per Year =	\$24,000 Annual Reorders
	\$39,000 Total Annual Sales =
	<b>\$19,500 Profit</b>

### **1 Class Per Week**

3—5 Hours Per Week

\$150 Class x 1 Class =	\$150 Weekly Sales
\$150 x 50 Weeks =	\$7,500 Annual Retail Sales
100 New Basic Customers	
100 Reorders x \$120 Per Year =	\$12,000 Annual Reorders
	\$19,500 Total Annual Sales =
	<b>\$9,750 Profit</b>